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TRUST. PASSION. INTEGRITY. QUALITY. TRANSFORMATION.



A small, stylized gold triangle pointing upwards.

Agile Capital is a respected, black-owned and managed private equity fund based in Johannesburg, South Africa.

*It focuses on investments that drive sustainable development and has a demonstrable track record of growth and investment returns.*

Under the leadership of exceptional financial professionals, the company has built a diversified investment portfolio across a range of sectors.

Agile Capital has a substantial asset base invested in mid-market companies with strong growth prospects and has become a leading 21st century African investment firm.

*Agile Capital was founded on a vision of spearheading meaningful transformation and shaping an empowered future for the citizens of South Africa.*

It has made sizeable investments in opportunities to drive positive change in South Africa's socio-economic environment.



R2,38bn

Assets Under  
Management



R500m

Fund 1  
Invested



R500m

Fund 2  
Invested



R380m

Fund 3  
Invested



R1bn

Fund IV  
Available for Investment

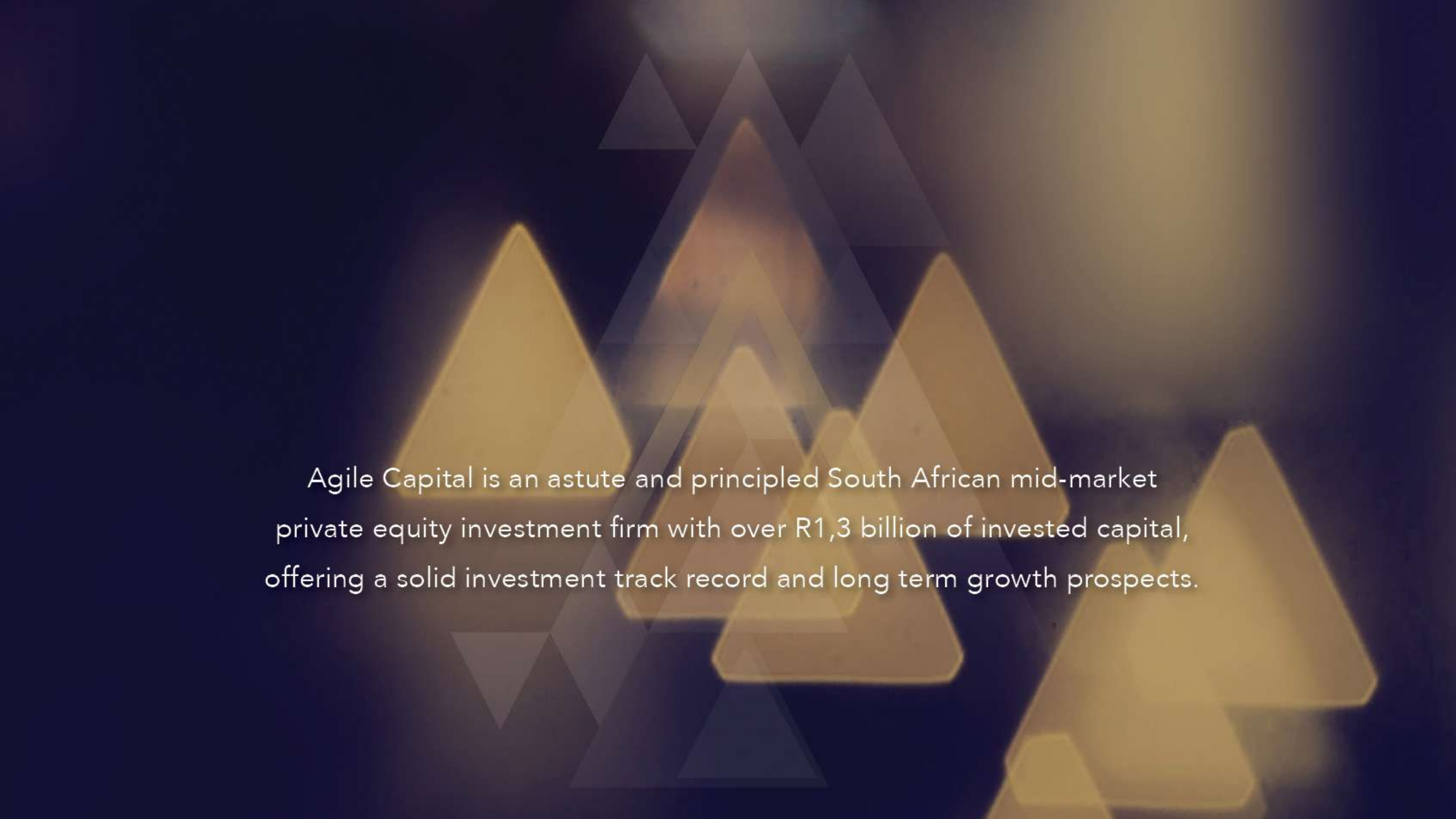


## PRIOR TO ESTABLISHING AGILE CAPITAL

- 2008:** Establishment of an Equity Fund of R500m with RMB and RMB Corvest
- 2009:** Completion of investment in Autozone from listed Super Group
- 2010:** Conclusion of investment in Vuya Investments which held interests in Henkel SA and TÜV Rheinland  
Acquisition of equity in ProVest Group
- 2011:** Buy-out of minority shareholders in Provantage Media Group  
Buy-out of the empowerment shareholders in Innovation Group
- 2013:** Acquisition of equity in MCG Plastics  
Acquisition of equity in Autovest
- 2014:** Acquisition of equity in Aquatico Scientific (Pty). Ltd.

## AGILE CAPITAL FOUNDED 2015

- 2015:** Management buy-out of Zico Capital Fund I  
Exit of MCG Plastics to Zico  
Exit of Autovest to KAP  
Successful raising of R500m Fund II with RMB and RMB Corvest  
Exit of Autozone to Ethos Private Equity
- 2016:** Acquisition of equity in Spill Tech
- 2017:** Acquisition of equity in Goldrush  
Acquisition of equity in Feedem  
Acquisition of equity in BBE Group
- 2018:** Acquisition of Excellerate  
Acquisition of interest in SA Biomedical
- 2019:** Acquisition of interest in Averde Technologies
- 2021 :** Acquisition of UniQ Benefit Solutions.



Agile Capital is an astute and principled South African mid-market private equity investment firm with over R1,3 billion of invested capital, offering a solid investment track record and long term growth prospects.







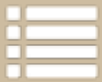
## INVESTING FOR GROWTH

Agile Capital's investment philosophy supports *long term growth prospects*. It seeks to identify and originate niche investment opportunities to build superior value and returns.



## SUSTAINABLE PARTNERSHIPS

The firm takes pride in building sustainable businesses, *fostering lasting relationships and partnerships*, and giving close support to the management teams, as well as all stakeholders of the companies it invests in.



## DISTINGUISHED TRACK RECORD

Agile Capital has established an eminent firm with an record of capital deployment, growth creation and transformation, along with impeccable integrity. It places highest value on professional and ethical behavior and on delivering quality results



## DISCIPLINED APPROACH

The firm's investment decisions are underpinned by industry expertise, intelligent research, discipline and a consistent focus on generating superior returns.



## DIVERSE INVESTMENTS

Agile Capital pursues investments in several sectors in the South African market. It focuses on businesses with a solid record, tangible growth prospects and strong management teams.



## COMMITMENT TO LASTING TRANSFORMATION

*A passion for transformation* in both the economic and social arenas is a key driver of the company's vision. Agile Capital fully embraces the empowerment of others and strives to leverage its own professional acumen for the benefit of all individuals and communities where it is engaged.





## TSHEGO SEFOLO CA(SA) CEO

Tshego is responsible for overall management of the business and is involved in transaction origination, execution and post investment value management. Before establishing Agile Capital, Tshego was the managing director of the Zico Group, an investment holding company with diverse interests in mining, gaming, industrial services and manufacturing, both within South Africa and across the continent. Tshego's prior experience included working as a dealmaker at Standard Bank Private Equity, managing investment origination and execution on behalf of the bank; working as a transactor at Ethos Private Equity; and foundational experience with Ernst & Young Johannesburg and London. He holds a Bachelor of Commerce Honours degree from the University of Natal and is a qualified Chartered Accountant.

He also holds a Master's in Business Administration (MBA) from the University of Witwatersrand.



## LIZ KOLOBE CA(SA) PRINCIPAL

Liz holds a Bachelor of Business Science Honours degree from the University of Cape Town, a Higher Diploma in Accounting from the University of the Witwatersrand and is a qualified Chartered Accountant. She completed her articles with Deloitte in 2008, where she served as an audit manager for 2 years and subsequently spent 4 years in the Corporate Finance division specialising in Due Diligence reviews. Prior to joining Agile, Liz was a transactor at Kleoss Capital, a mid-market SA private equity firm, where she was involved in executing a number of investments across sectors and represented the firm on the boards of some of its portfolio companies.



## KARABO MOHALE CA(SA) ANALYST

Karabo holds a Bachelor of Accounting degree from the University of Johannesburg, a Post Graduate Diploma in Accounting from the University of South Africa and is a qualified Chartered Accountant. Prior to joining Agile Capital, Karabo was an experienced Corporate Finance professional at KPMG. He has also spent 3 years at the National Empowerment Fund as an Investment Analyst specialising in financial analysis and modelling, due diligence and deal execution. He completed his articles with SNG Grant Thornton, where he also formed part of the Transaction Advisory and Valuations team.



## NADIA FINANCIAL ACCOUNTANT

Nadia holds a Bachelor of Commerce Management degree from the University of South Africa and is currently completing her Post Graduate Diploma in Accounting Sciences. Her prior experience includes time in the South African retail sector with Massmart Holdings where she started from the ground up: first as a store department manager in finance right through to accountant. She also held a position as a group financial accountant in the aviation sector and a consolidation accountant role at a multi-national drink and brewing company. Nadia is the Financial Accountant at Agile Capital, and all her practical capabilities assist her in acting as a fundamental pillar in the administration of the business.



## PRECIOUS NTULI EXECUTIVE OFFICE ASSISTANT

Precious qualified as a human resources professional at the Tshwane University of Technology. Prior to joining Agile Capital in May 2018, she had 4 years of experience as a receptionist, a personal assistant and an executive personal assistant at Thubane Investments, Hatfield Volkswagen and Canyon Coal respectively.







## OUR INVESTMENTS

### FUND 1

R500m

Exited investments: three  
Fund fully invested

#### COMPANIES



### FUND II

R500m

Min investments: R30m  
Fund fully invested

#### COMPANIES



### FUND III

R380m

Min. investments: R50m  
Fund fully invested

#### COMPANIES



### FUND IV

R1bn

Min investments: R50m  
Available for investment

#### COMPANIES



### EXITED

#### COMPANIES





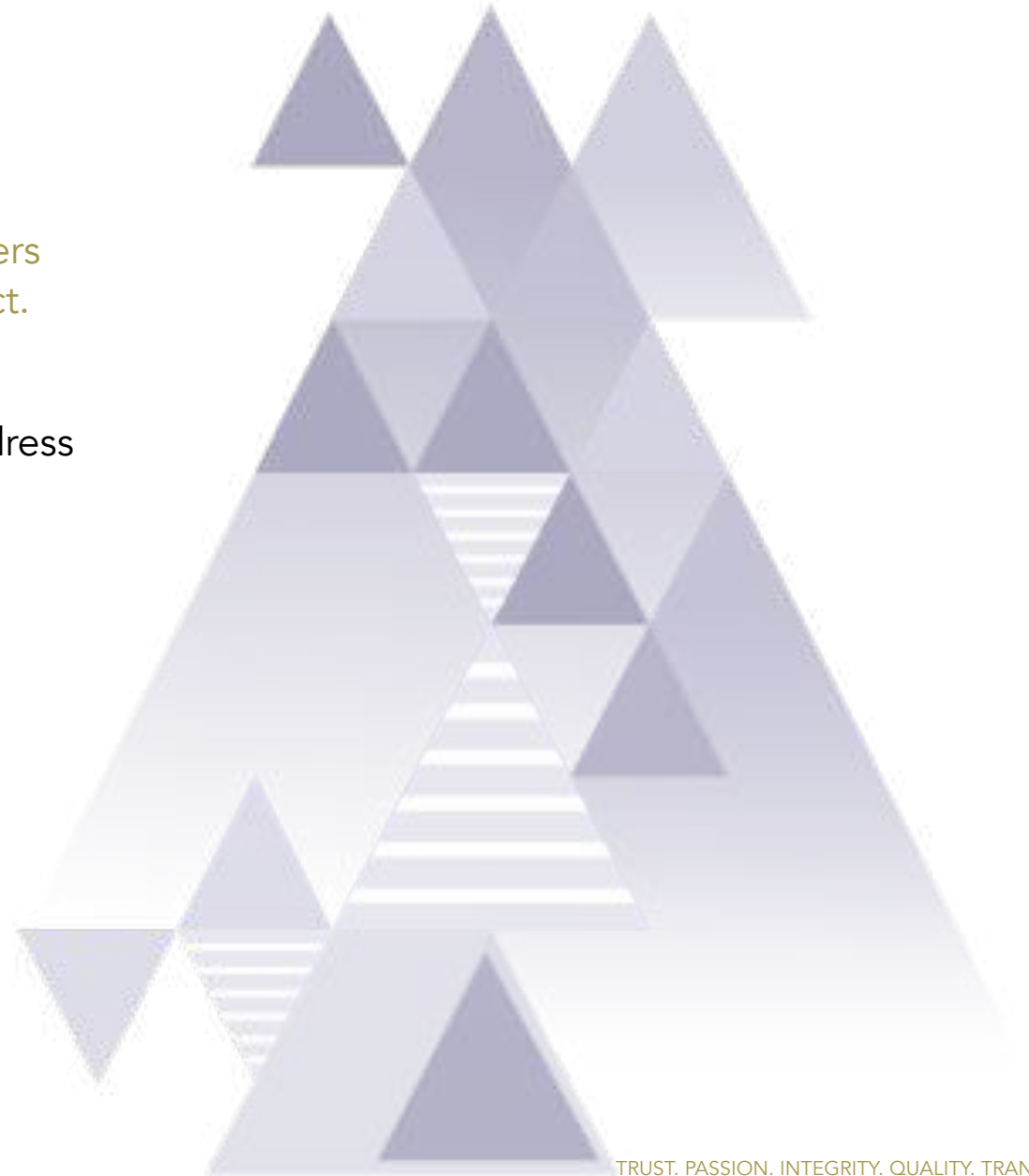




Agile Capital's deep commitment to the empowerment of others extends to developing projects that make a direct social impact.

This is the mandate of the Agile Foundation, a non-profit organisation that is tasked with achieving real and practical redress in South Africa's impoverished communities.

The Foundation develops projects that facilitate opportunities to contribute to the needs that challenge South Africa.





*“The power of education extends beyond the development of skills needed for economic success. It can contribute to nation-building and reconciliation.”*

*- Nelson Mandela*

# PURPOSE

- **Promote education**
- **Support skills development and training**
- **Support health and social entrepreneurship focusing on underprivileged communities of South Africa**



## PROMOTING EDUCATION

The Foundation seeks to incorporate school governance including issues concerning who is involved in running a school and what they are responsible for. It looks at the development of a school in its entirety.

This includes programmes which address the needs in education provision be it from the principals (training), educators (teaching) or parents and students (curriculum guidance). This could be educational enrichment, academic support or supplementary tuition.

The Agile Foundation understands that there are a number of challenges that face students at any stage and provides career guidance along with counselling services to persons attending any school or higher education institution. It aims at enabling these learners to overcome the many obstacles in their path.



## SKILLS DEVELOPMENT AND TRAINING

Lead by a team who believe passionately that people can empower themselves for their own future, The Agile Foundation seeks to fully utilise the entrepreneurial potential in disadvantaged communities.

The Foundation identifies appropriate entrepreneurs in under-resourced communities and provides them with training and resources needed to compete in business. Its philosophy is to ensure that as long as entrepreneurs have the talent and work ethic, no resource constraints should hold them back.

## OUR PROJECTS:

We engage in outreach educational upliftment programmes. One example is Shaping Futures, a learnership programme delivered in partnership with Schwarzkopf and Henkel South Africa, to teach disadvantaged young people the skills of hairdressing, beauty care and general life skills. The goals are to ensure that they can support themselves and change their lives and the lives of their families.





**Contact Agile Capital**

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